

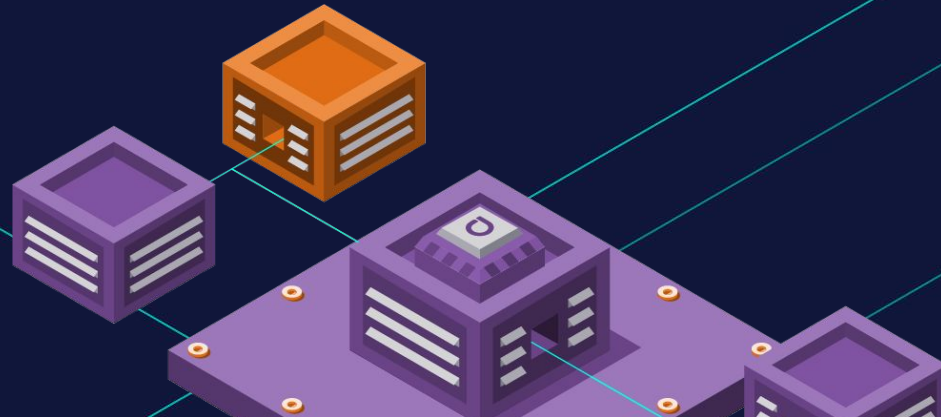


Delio Press Kit - Everything you need to know about us

press@deliogroup.com

Give us a call on +44 29 2105 1370

<https://www.deliogroup.com>



Delio Press Kit

Welcome to our press kit. We've packaged everything you need to know about our company, customers and brand to help you feature us with the right branding and assets.

To make press enquiries, or to make use of our assets in a way not covered by these guidelines, please contact press@deliogroup.com and include a visual mockup of the intended use if possible.

About Delio: UK-based fintech, operating globally. Their highly configurable white-label technology and investment structures are delivered on a turnkey or bespoke basis, helping financial organisations of all sizes to do more for their clients in private markets in a way that works for them. Delio's solutions support the scaling of propositions, automation of time consuming processes and ensuring regulatory compliance.



Facts about Delio



Delio was co-founded in 2015 by Gareth Lewis who runs the business as Co-Chief Executive with Gareth Morgan.



Our clients are leveraging our Core technology and investment structures to digitise their client experience across 18 countries.



1,170+ investment opportunities were live on Delio's white-labelled platforms by the end of 2023.



We've maintained our LRQA ISO 27001 certification since 2022 to uphold our global standard of information security management.



Across all platforms we have 6.6k users including high net worth individuals, family offices and institutional investors.



Raised more than \$20m from investors including Octopus Ventures, Maven Capital Partners & Development Bank of Wales.

Delio's senior leadership team



David Bonner

Chief Technology Officer

David leads our technology teams and has 15+ years of experience gained across both private and public sectors.

[David's LinkedIn >>>](#)



Sarah Clements

Chief Delivery Officer

Sarah was an early Delio employee and has previously delivered business solutions at IBM, CBRE and Target Group.

[Sarah's LinkedIn >>>](#)



Gareth Lewis

Founder and Co-Chief Executive

Gareth co-founded Delio and leads our global growth plans having previously worked for EY, IBM and Convex Capital.

[Gareth's LinkedIn >>>](#)



Gareth Morgan

Co-Chief Executive

Gareth has 20+ years of financial services experience in senior management roles, including as Chief Risk Officer for HSBC Private Bank in Asia.

[Gareth's LinkedIn >>>](#)



Iain Purdy

Chief Financial Officer

Iain joined Delio in 2022 and has 15 years of strategic experience in financial services and high-growth scale-ups.

[Iain's LinkedIn >>>](#)



Alessandra Ricagno

Head of Structuring Solutions

Ale has strong expertise in multi-jurisdictional investment vehicles, leveraging 20+ years of experience at enterprise organisations including JP Morgan, Lombard Odier.

[Ale's LinkedIn >>>](#)

News and insights



Insights | 16th January 2024

Our thoughts on private markets technology in 2024

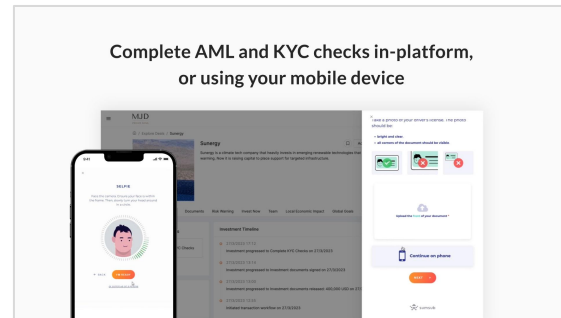
[Read Gareth Lewis' article on our website](#)



Insights | 28th November 2023

Private markets being transformed through innovative investment vehicles

[Read about our report on our website](#)



Technology | 22nd November 2023

Digitising your AML and KYC processes using automated workflows to drive operational efficiencies

[Read about our integration with SumSub](#)

Press coverage



Department for
Business & Trade

**Meet Gareth Lewis: UK Government's
Welsh export champion**

[Read More on DBT's LinkedIn](#)

—THE—
DRAWDOWN

**Delio integrates with SumSub to add
AML and KYC to its core platform**

[Read More on The Drawdown](#)

PRIVATE EQUITY WIRE

**Fintech Delio secures USD8.3m
growth funding led by Octopus**

[Read More on Private Equity Wire](#)

As featured in

CITYWIRE
WEALTH
MANAGER


Department for
Business & Trade

—THE—
DRAWDOWN

Finextra

THE
FINTech
TIMES

FT ADVISER

INVESTMENT[™]
WEEK

PE
STACK

PRIVATE EQUITY WIRE

TC TechCrunch


WEALTHADVISOR

WealthBriefing

Client stories



TRITONLAKE®

How TritonLake increased the volume of their private markets deal flow for their investor network

[Read TritonLake's story](#)



INVESTA
SOLUTIONS

How combining investment vehicles with technology enabled Investa Solutions to deliver a diversified private markets offering

[Read Investa Solutions' story](#)



UKBAA
UK Business Angels Association

How the UKBAA enables access to private markets for angel investors

[Read UKBAA's story](#)

Client testimonials

"There's a level of scrutiny that Delio has added to our operations", he said. "Having the regulatory governance baked into our processes, making sure that we're always taking the same steps, and that all the boxes are ticked has been instrumental for us to operate compliantly and efficiently."



Bolt Angels

David Bell, Managing Director

"Using the Delio Structuring Solution meant we had the flexibility to expand the offering to a wider audience, while all regulatory concerns were taken care of, making life easier for everyone involved."



Future Planet Capital

Douglas Hansen-Luke, Executive Chairman

"Working with the Delio team has been a huge help in lots of different ways; being able to draw on the various expertise of people from across the business, with tried and tested solutions, and a heavy focus on regulatory governance."



Darksquare

Daniel Harman

Co-founder and CEO, Darksquare

"The Delio team were very engaging from the offset. One of the strongest parts of Delio's service is how responsive they are. They are constantly working to invigorate and improve the platform and that obviously bodes really well for us as clients."



UKBAA

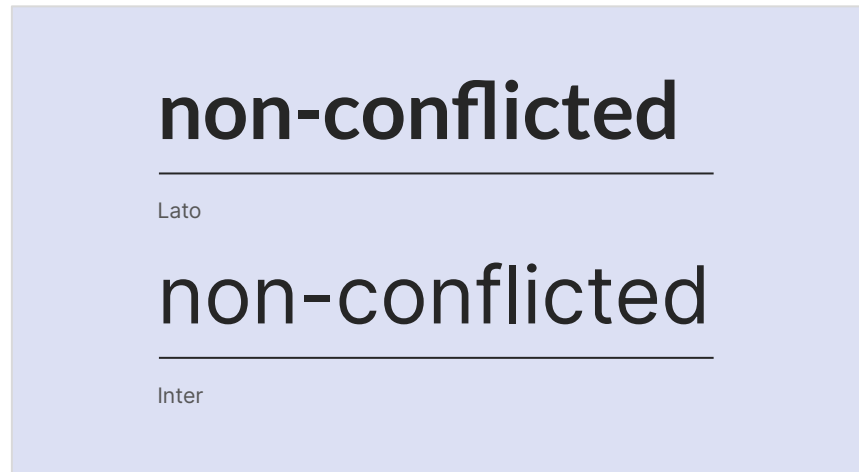
Roderick Beer, Managing Director

Brand guidelines



Colours

Our colour palette has two colours at the heart of our brand. Orange and blue play a vital role in establishing imagery that is recognisable as Delio in our printed materials and web experiences.



Typography

We lead with our primary typeface called Lato. It's a humanist sans serif that brings a boldness to our headlines and mirrors our ambition. Inter is our secondary typeface that's also used proudly in the Delio platform to convey a cohesive brand identity.

Resources



Logos

The Delio logo exists in three colour variations: primary, greyscale and one-colour. Use the primary version whenever possible, with the full-colour logo on a light background or the variation with white text on a dark background. Only use the greyscale variation in low production environments when others aren't applicable.

[View the logos >>>](#)



Photography

Access Delio-specific imagery of our team, including photos of our senior leaders across the organisation for articles and speaking opportunities.

[View the photography >>>](#)



Contact press@deliogroup.com for
press and speaker inquiries

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Delio is authorised and regulated by the
Financial Conduct Authority (FCA).

